

Help Customers adapt to PALS

Helping your customers to adapt to progressive lenses is easy provided that you give them the following tips, and that you pay attention to any symptom that might appear indicating that the lenses need to be a little more tailored to your customers needs.

Demonstrate viewing area



Demonstrate the near prescription by having the patient read the reading card

Repeat the demonstration. This time ask the patient to look at an object at arm's length distance

Demonstrate the new, clear distance prescription by having the patient look at an object at least 6 meters (20 feet) away

Periphery

Demonstrate the decrease in power at the periphery by having the patient hold his head still while moving the reading card from side to side. Ask the patient to point his nose towards the direction of the print especially at the periphery.